

# W PLUS NEWSLETTER INTERIORS AND FACILITIES

## WHERE IT ALL STARTED.....

In 2002, Stephen Moody decided to make a radical change to his life. He set up *W Plus Interiors Limited*.

In the first year Stephen worked a little and played golf a lot. Then in 2003 the real work started and Stephen and Chalene built up *W Plus Interiors Limited* to what it is today with the help and support of a great team of employees and sub-contractors. This year we are expecting to turn over in excess of £4.5 million thanks to some very large contracts from Shire in Basingstoke and Avnet in Bracknell.

In May 2007, *W Plus Facilities Limited* was created, headed up by Michael King. This operation offers our clients Planned Preventative Maintenance contracts and also looks after smaller interiors projects up to £30,000.

## OUR MOVE TO THE BARN



Nigel climbs out of the barn after rescuing some of our materials!

After months of waiting for the insurers to finalise the insurance claim on the barn, we are pleased to announce that we have moved to our new office interiors showroom facility in Bramley, Hampshire.

We will be working with the industries leading manufacturers to showcase products including Thorn Lighting, Interface Carpeting, Amtico wooden floors, Komfort partitioning systems, Alcatel telephone systems, Howden's kitchens and some of the UK's leading furniture suppliers including J F Knott, Herman Miller, Orange Box, Connection, Boss and James Tobias storage walls.

*W Plus Interiors* are also pleased to announce the appointment of Martyn Wilson as Design Director. Martyn joined on February 4<sup>th</sup> and has 20 years of industry experience. As well as supporting the current new business sales team, Martyn will be responsible for expanding the design services within *W Plus Interiors*, and will offer day to day space planning and move management support to our existing customers.

We will be having a launch party late in May (suggestions so far have included a curry evening for all our customers and suppliers!) and we look forward to you joining us at this party event.

Please feel free to visit us prior to the event to have a look at some of the latest ideas for your office interiors by contacting Craig Kelly on 01256 885604 or e-mail Craig at [craig@wplus.co.uk](mailto:craig@wplus.co.uk).



Our New Showroom.

## CLIENT WEB SITE GOES LIVE

We have also launched a new web site with a client web server allowing our clients to access their drawings and proposals – contact Martyn if you would like to discuss managing your Cad drawings and proposals on this customer site. Visit us at [www.wplus.co.uk](http://www.wplus.co.uk) .

## W PLUS GOES MOBILE



Look out for the colourful *W Plus* Mercedes long wheel base van in and around the M3 and M4 corridors. Now *W Plus* can do the smaller jobs even faster ensuring spontaneous customer satisfaction. Small relocation jobs and urgent supplies required will enjoy the speedy and safe transfer to site with this vehicle. Any form of disposal with regards to old office furniture and I.T. components can be carried out using the *W Plus* van. The vehicle will also be used to advertise the company name, with all the relevant details embossed on the panels. Dave Watson, our installations team leader says "It gives me great pleasure assisting

in getting the required job completed on time and ensuring that our customers are entirely satisfied."



## EMPLOYEE PROFILE

### *Your Job and I .....*

Hi, my name is Mick Atkin and I will be your Project Manager!

I was not always a Project Manager! I left school in 1989 and joined the Royal Engineers, where I gained great training enabling me to become one of the best electricians in the Basingstoke area. I left the Army in 1997 to progress my trade in multiple fields, e.g., retail, domestic and commercial; I finished off in commercial work and became an Electrical Supervisor.

This led me to my previous employer where I crossed paths with two people who became good friends and subsequently Directors of *W Plus*, both of whom encouraged the Managing Director, Stephen Moody to hire me as a Project Manager. They knew that I was able to work with the customer, listen to the customer and be able to integrate the customer's new ideas into any project no matter how late in the job.

To coin the phrase "I can give the customer that warm and cuddly feeling Inside".



## A NIGHT AT THE 'REGUS'

Jenny Radbourne – New Business Sales

“Along with other members in the ‘Chamber of Commerce’ I helped celebrate the official launch of the New Regus Business Centre in Farnborough.

The evening was a success with record numbers attending and John Harrocks – Chief Executive of NHCCI – cutting the red tape.

With such a large diverse group of companies at the venue, networking was an essential part of the night. I discussed with everyone how moving or refurbishing their offices can be a tough time consuming process. However, by using my knowledge and experience and *W Plus*'s solid foundation this process can be made simple with outstanding results.

The evening ended with many new friends made and people recognising the worth of *W Plus* and the service I offer.”



## W Plus launch new showroom in Bramley



The company celebrated the launch of their brand new showroom in Bramley on Thursday 15<sup>th</sup> May, 2008 with an open evening for clients and business partners.

Everyone was given a warm welcome by staff, encompassing the wonderful environment we work in.

Fantastic compliments and well wishes were passed over to the Team while guests were treated with a lavish finger buffet of canapés, sushi, sandwiches and Greek delicacies, washed down by a glass of champagne.

All guest enjoyed the evening, having had "The W Plus Experience".

W Plus would like to welcome you to visit our Barn showroom. Please make an appointment with any member of our team.

Telephone: 0845 450 4663

E-Mail: [info@wplus.co.uk](mailto:info@wplus.co.uk)

Address: The Courtyard  
Minchens Court  
Minchens Lane  
Bramley  
Hampshire  
RG26 5BH

## W PLUS ON THE GREAT WALL OF CHINA



Recently, Clare Power who works as a Client Manager for one of W Plus's most valued customers, BCMS Corpportate Ltd, undertook the challenge of conquering the Great Wall Of China. She walked 70miles to raise funds for the St John's Ambulance Services. In the process , a lot of money was raised and W Plus donated funds for this worthy cause.

Clare said " it was a fantastic experience " and thanked W Plus for their generous contribution and T-shirts.